



An ISO 9001: 2000 Certified Company



## COMPANY PROFILE

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### **Logix Net Solutions Pvt Ltd**

Regd. Office: A 504, Somdutt Chambers – I5, Bhikaji Cama Place, New Delhi – 110 066  
Branch Office: O II – 15, IInd Floor, Ansals Palam Vyapar Kendra , Gurgaon – 122 001.  
Ph: (91) 124 4089 100 / 101, Fax: (91) 124 4089 101 Email: [info@logix.co.in](mailto:info@logix.co.in)



## The Company

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### Logix – In Pursuit of Excellence.

Logix is a dynamic organization, providing end-to-end solutions in areas of total networking and software systems for various businesses.

Logix is a SINGLE WINDOW INTERFACE for all TELECOM & NETWORKING SOLUTIONS and SYSTEM INTEGRATION, large carrier class network integration, including JFC/OFC Cable Laying, Access Control Networks, MAN / WAN / LAN networking and Structured Cabling.

Logix's has moved up the value chain from being a key player providing customised Software Solutions to a "Solution Provider" offering integrated turnkey solutions in areas of Telecom Network integration and IT enabled services. Today, Logix provides a full range of services that addresses your company's every need for integrated information. No matter what your platform, or how complex your technology needs, Logix has the expertise to drive both business and technology strategies forward.

The vast experience with varied clientele including, Telecom operators, MNC, large industrial / business houses, government and quasi-government organizations, has equipped Logix with the necessary knowledge base and best business practices to help engineer the right value proposition for all the business needs.

The value proposition offered by Logix is simple, industry solid solutions backed by a team that cares and takes ownership of the business information system requirements.

Logix has in-house capabilities and expertise to offer turnkey telecom and IT Integration solutions and Power Distribution Solutions, to its clients, incorporating the following services:

- § System Design & Engineering
- § Detailed Engineering
- § Project Management
- § Material procurement
- § Installation & commissioning
- § Solution Integration
- § Training
- § Documentation
- § After Sales Support
- § Maintenance contracts

The qualified personnel at Logix have the in-house know how in Design, Development, Technology update and equipment supply to qualify for consultancy in setting up large telecom networks and maintenance of the existing networks.

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## Products & Services

### Our Products / Services

Logix provides solutions ranging from carrier class (core switching), to setting up of complete network and access, providing content, to managing service level agreements.

#### • Telecom

- Optical Networks
- Multi Service Platforms / Core Switching Solutions

#### • Networking

- Voice, Data and Video Integration solutions
- Access (Network Components) - Routing, Switching, LAN / WAN
- Managing Access (Security) - Data and Peripheral Security

#### • Software

- Mobile Content Software
  - SMS to Email and Email to SMS
  - SMS Broadcasting
  - Corporate Information Collection and Dissemination
- Development and Managing Content
  - Customized Software Applications
  - Web based applications
  - Multimedia

#### • Services

- Development of IT Policy and Security Policy
- Facility Management
- Annual Maintenance Contracts
- Installation / Project Services
- Mobile Communication & IT Platforms – Modification & Equipping

### Project Solutions

At Logix, we are geared towards helping ISPs, Telecom players and Corporates share technology resources. Business networks are designed to fit the individual needs of every customer. Emphasis is given to the immediate requirements, while maintaining the ability for future expansion.

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Everything we offer needs to be scalable; if we cannot multiply the solution with ease then we find another way to do it.

### Consulting

Implementing appropriate network solutions and value-added e-business applications can be challenging in today's rapidly changing IT environment. Rather than redirect valuable resources or expanding your hard-working staff, look to Logix's Network Consulting and Integration Services Team. Our experienced consulting professionals apply proven methodologies to help develop an end-to-end, multi-vendor network solution for your business and IT needs, for today and in the future.

### Design

Determining the current and future networking needs can be a daunting task. Logix will help formulate a scalable network strategy, and will design a solution to meet those needs. No two networks are exactly alike; this requires our solutions to be customized to your specific needs. Our team of design consultants takes the time to understand your company by analyzing your existing infrastructure, cabling specifications, and inventory. Only then do we develop a conceptual design to fit your specific needs for data, voice and video communications.

### Implementation

Only highly trained network engineers can roll out new network software with the proper planning and oversight you require. System upgrades and operating system updates can bring your network down or cause network degradations if done incorrectly. Logix's network engineers have the experience, education and expertise to make your network implementation painless.

### Maintenance

Logix has a service concept of **WOMB to TOMB** to cater to technology transition and adaptability. This Ensures lifetime usability to the technology fielded by us. With a service commitment of 24/7 (24 hours and 7 days), Logix is geared to support large installations round the clock.

Logix specializes in developing customized network solutions. Whether designing networks to meet your security needs, or developing custom applications to streamline your business to fulfilling your every IT support need, Logix will be there for you for all your technology needs.



## Products & Services

### Products and Solutions

To cater the varied business needs of its well profiled customers, Logix Net Solutions partners with some of the well known, internationally acclaimed brands, which are technology leaders, for various products & solutions to offer complete integrated solutions:

- § Multi Service Platforms
- § Exchanges
- § Network Access Products – LAN / WAN
- § Telecom Access Equipment
- § Security and Backup Solutions
- § Optical fiber Testing and Measurement
- § Structured Cabling solutions
- § Mobile Communication & IT Platforms – Modification & Equipping
- § Servers, Desktops and peripherals
- § Operating Systems and Corporate Applications

### Support Systems and Annual Maintenance Contracts

At Logix we're dedicated to helping you build your business with innovative technology, customized solutions and SUPERIOR CUSTOMER SERVICE. Superior Customer Service is about friendly, knowledgeable people dedicated to first call solutions. It's about a seven-day-a-week, round the clock commitment. We will exceed your expectations.

Logix is a total solution provider for small to medium size businesses. With over 5 years of voice and data networking experience, we are equipped to provide your business with the help you need the first time you call. Our expertise and dependable work leave you free to focus on the things that matter most to your company. You'll appreciate the peace of mind that comes from knowing that skilled professionals who care about what they do are on call to maintain your network and offer assistance when you need them. That's what Superior Customer Service means to Logix.

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## Competencies

**Logix** has the capability to offer detailed engineering based on customer's functional specifications; alternatively **Logix** can design a system that meets the best requirements of the customers in the most economical way. Based on key strengths and skill-sets required for various phases of project execution, Logix team is organized as follows:

### Projects

- § Development: Designing of the complete network from the stage of the drawing board – Consulting to Pre-Sales
- § Proposal: As a qualified System Integrator, to devise the best fit of products and solutions, which are technically and commercially viable, with future proofing.
- § Procurement: The Project implementation team enabling efficient and just in time procurement.
- § Implementation: Implementing of the solution through the various products delivering a unified solution.
- § Integration: Complete and seamless Solution integration and technology migration.
- § Training: Training and Project Hand holding with the customer.

### Products

- § Sales
- § Implementation

### Services

- § Policy Documentation and Implementation – Designing IT, Security and Backup Policies and Implementing these customized to specific needs and Auditing
- § Facility Management: On site resources in the form of trained personnel to manage the complete IT infrastructure as per the SLA (Service Level Agreement)
- § Annual Maintenance Contracts: Faulty material replacement contracts to cover outage and risk mitigation
- § Installation and Integration: Services in the form of qualified and trained manpower, which is platform independent to deploy the most complex networks.

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## Project Services

Logix has a dedicated team of in-house professionals with expertise on various technologies, platforms and applications, with the concept of resource centric execution. Logix has in house resources for deployment of some of the most extensive networks comprising of various hardware / software solutions including applications.

Project Management enables customers and Contractors, engage in complex network deployment and implementation of various technologies and solutions. Manage the network life cycle process for the customers through:

- § Single point of contact to access both Logix and Third Party resources
- § Comprehensive methods and procedures

## Project Implementation

Logix customers require network installation, implementation, and upgrade services that assist them with getting to market quickly and cost effectively. The Project Implementation team addresses timely deployment of network installation and implementation; providing skilled and experienced resources.

The Logix Total Implementation Solutions entails a large number of implementation solutions including but not limited to:

- § Telecom Networks (Carrier Class Networks)
- § LAN / WAN / MAN Networks
- § IT Infrastructure Networks
- § Software & Applications
- § Industrial Automation Solution Networks
  - § SCADA systems networks
  - § PLC web server networks
  - § Process Networks

As a complete IT Services Organisation, Logix Team uses the capability of the in-house resources, be it Telecom, IT infrastructure, Software or Applications & Solutions, to cater to the project needs for any customer.

## Network Audit

Network Audit is a systematic approach of collecting network statistics and topology, using sophisticated tools to identify network problems, predict performance with new applications and plan network capacity based on facts, enabling:

- § Detailed Knowledge of the network activity
- § Identifying pre-defined problem areas
- § General analysis of the Network
- § Specific analysis of specific problems
- § Recommendations for capacity planning

Growing the customer's business and delivering next-generation services depends on the ability to first understand and then design and plan to expand the network, migrate to new

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services, and converge voice, video, and data - all while efficiently scaling and deploying diverse and complex technologies.

## Network Security

Logix deploys and supports various Security and VPN products to you mitigate network security threats, help improve or maintain organizational productivity.

Logix gives a complete services offering in which security is integral to the network.

Logix has the people, processes and tools to support the network lifecycle as one plans, designs, implement, operates, and optimizes the network security solution. Logix has in-house expertise to design , deploy and manage MOST OF THE LEADING SECURITY SOLUTION OFFERINGS IN THE MARKET to help ensure delivery of high-quality security services and support.

Also, Logix Team helps you to:

- § Assess your network's security state and plan for sound architecture and design
- § Design and build in scalable, adaptable security solutions
- § Transparently integrate security into the core network infrastructure
- § Continually identify and mitigate risk of threats that can interrupt your business operations



At Logix, technological innovation works hand in hand with rich experience, meticulously laid out processes, value-based philosophy and a highly skilled and committed work force.

We have a very simple mandate - **'To help you transform IT into a business enabler.'**

Various technologies has helped Logix to deliver world class IT / telecom solutions to its customers - ATM, Frame Relay, IP, TDM, DSL and Mobile – for which the center of excellence is resident in-house in Logix. Thus for any technology related issue, be it integration, technology migration or choosing the best fit technology, Logix personnel are highly qualified, trained and certified by some of the biggest names in the industry.

### Telecom Solutions

Telecommunication is one of the focus areas in this era of networking. Looking at the current market needs Logix is working on some prestigious and intensive projects on Telecommunication.

Logix is one of the key business partner of Cisco, LOOP, Dlink, DAX, Juniper, Sybase, Telexcell, Sinetron, Luminous.

Some of the prestigious customers which Logix Net Solutions Pvt Ltd has served in setting up and integrating their Telecommunication network is Indian Army, Ministry of Home. Gas Authority of India Limited.

Logix Access Solutions give Service Providers a range of revenue generating opportunities, including:

- Extending SDH benefits to the workplace
- Bandwidth-efficient transport of ATM and Ethernet traffic
- Cost-effective service delivery over traditional SDH mechanisms
- Full range of data service options

### Core Switching

**Extending the value of the existing network with the proven, carrier-class performance, reliability and scalability needed to deliver frame relay (FR), ATM and IP services over a single, unified multi-service backbone.**

**Logix Net Solutions Pvt Ltd's** multiservice core switching solutions meet these network performance and growth needs by offering a seamless migration from ATM to MPLS while supporting today's ATM, frame relay and business-quality IP services. And they help minimize capital and operational expenses by reducing network complexity and a simplified network management.

**Logix Net Solutions Pvt Ltd** helps increase the value of the network with greater capacity, performance and reliability so you can deliver new, revenue-generating services such as secure virtual private networks (VPNs), managed security, and voice and video.

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## Software Development

Logix strength lies in understanding what a client requires from an information system, which guides our assessment and development of any technology. Every client has distinct business needs. Logix caters to the development of a multitude of Business applications including

- Customer Accounting Systems, Inventory Management Systems, Pricing & Tariff Packages,
- Order Management Systems, Financial Accounting Systems, Services Billing Systems and
- Billing Systems Interfaces.

Logix streamlined software development cycle addresses each milestone of the application life span :

- Client Requirement Analysis
- Project Planning and Milestones Identification
- Functional Specification
- Application Design
- Application Prototyping and user Feedback
- Application Development
- Integration and Testing
- Implementation
- User Acceptance
- Training
- Support

Logix specializes in developing customized software solutions as well. Whether designing or developing custom applications to streamline your business or fulfilling your every IT support need, Logix will be here for you for all your technology needs.

Following is a summary of steps describing the process of designing a customized solution :

Concept Exploration And Feasibility Analysis

### Problem Definition

Describe the problem to be solved by the projected system.

### System Justification

Justify a computerized solution to the problem, explaining why the product should be provided. Justify the need to build rather than buy a system.

### User Characteristics

Profile the user population for the product. This profile might include the size of the potential user population (important for assessing feasibility), the skill level (important for user interface design), the importance of the problems the product will solve to the user population, and so on.

### Features and Functions

Sketch the major features and functions of the projected system, explaining how they fit together to provide a useful product for the target user population.

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### Goals for System and Project

Describe the projected effects that the product and the development project will have on its user population, the user organization, the developers, and the development organization. For example, a goal for the system might be to cut the time spent on some task by users in half; a goal for the project might be to assess a new design method.

### Constraints on System and Project

State the financial, environmental, and political constraints on the system and project. For example, the system might need to be priced under \$100 to be competitive.

### Development, Operation, and Maintenance Environment

Describe the target environment, and the environment needed to develop and maintain the product.

### Solution Strategy

Outline the steps to be taken to settle any further questions about feasibility, to generate requirements, to develop the product, and to deploy and maintain the product.

### Feasibility Analysis

Demonstrate that the system is both technologically and politically feasible.



## Our Strength

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### Our Strength... Our Team

Logix's has a team of qualified and dedicated professionals, proficient in their field and committed to the long term objectives of the organization and the industry.

#### Our Team

##### Telecom Professionals:

- Trained professionals on Alcatel
- Trained professionals on Nokia and Siemens
- Trained professionals on Loop Telecom
- Trained professionals on Pandatel

##### Network Professionals:

- Cisco trained professionals.
- MCSE (Microsoft Certified Software Engineer)
- Dlink trained professionals

##### Software Professionals:

- MCSD (Microsoft Certified Software Developer)
- Certified professionals
- Certified Java professionals

***A team of 16 in house professionals work with Logix – In Pursuit of Excellence.***



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## Our Commitment

### COMMITMENT IS THE KEY TO QUALITY SOLUTIONS

Our business starts with a personable, friendly, and knowledgeable staff; committed and able to provide you with everything you need to make your business information system effective and reliable...

**...with the convenience of dealing with only one company.**

At Logix, technological innovation works hand in hand with rich experience, meticulously laid out processes, value based philosophy and a highly skilled and committed work force. We have a very simple mandate – to help you transform IT into a business resource and achieve excellence in the market place.

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## Our Alliances

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### Our Affiliations





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## Our Portfolio

Logix Net Solutions Pvt. Ltd. and Logix Software Technologies are Logix Group of Companies' foray into customized, web based software solutions and network integration solutions.

### Some of our esteemed Customers.....

- **Defense:**
  - Indian Army
  - Indian Navy
- **Oil & Gas:**
  - Gas Authority of India Ltd.
  - Qatar Petroleum
  - Ras Gas
- **Airport:**
  - Sahar International Airport, Mumbai
- **Call Centers:**
  - Hewlett Packard (Domestic Technical Help Center)
  - Sony Ericsson (Mobile Instruments Help Center)
  - Touchtel (Fixed Line Services)
  - eCallnet India Ltd. (International Call Center)
  - RT Outsourcing Services Ltd.
  - Mark One Technocoms Pvt. Ltd.
- **Institution**
  - British Council
- **Corporate / Business Houses**
  - SIEMENS
  - Schneider Electric India Ltd.
  - Bhartia Industries Ltd.
  - HCL Comnet Ltd.
  - Calcom Vision Ltd.
  - KMG Solutions Ltd.
  - Parasnath Holdings
  - YKK Ltd.
  - SMCC Mitsui
  - Maruti Udyog Ltd.

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Malwa Industries Ltd.

DLF Universal Ltd.

- **Government**

Ministry of Home Affairs, India

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